



**INFORMATION WARFARE RESEARCH PROJECT**

# Doing Business with IWRP

24 October 2018

# IWRP Mission



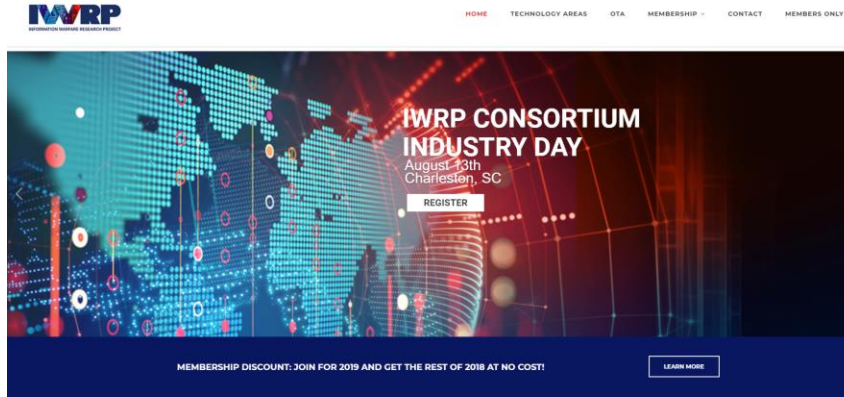
- Our mission is to foster collaboration between Government, Industry and Academia to identify, develop and demonstrate the enabling technologies necessary to enhance the Navy and Marine Corps mission effectiveness in the field of Information Warfare.

# IWRP Membership Benefits

- Simplified and Streamlined access to Government funding
- Partnering and teaming opportunities on groundbreaking research and prototype efforts having commercial potential
- Step-by-step guidance throughout the required Government vetting, certification, and contracting process
- Frequent educational and networking events with both Government and industry leaders
- An active voice in the Information Warfare technology development strategy and execution process
- Network with other industry and academia members, as well as Government stakeholders

# How to Join

- Visit: [www.theiwrp.org](http://www.theiwrp.org)



- Consortium Membership Agreement - review/sign (pg. 6)
- Consortium Membership Application - complete and sign
- DD-2345 Certification
  - Certification is required for United States (U.S.) contractors who wish to obtain access to unclassified technical data disclosing military critical technology
- Membership limited to US firms or US-based affiliate of a foreign firm
  - Foreign Ownership, Control or Influence (FOCI)
  - If FOCI, provide DSS letter or signed Export Form
- Approximate timeline for membership processing
  - Complete application 1-2 days
  - DD-2345 1-2 weeks (can be expedited if member calls DLA)

# Dues and Fees

## Annual Dues:

- Large Business: \$1500
- Small Business, Academia, Not-for-Profits: \$500

Dues are payable on October 1<sup>st</sup> (6 month proration)

## Project Award Assessment:

- 1.0% of all government funds awarded under a Prototype Project Agreement\*

*\*Executive Committee evaluates on a periodic basis*

# IWRP Consortium Members (12 Oct)



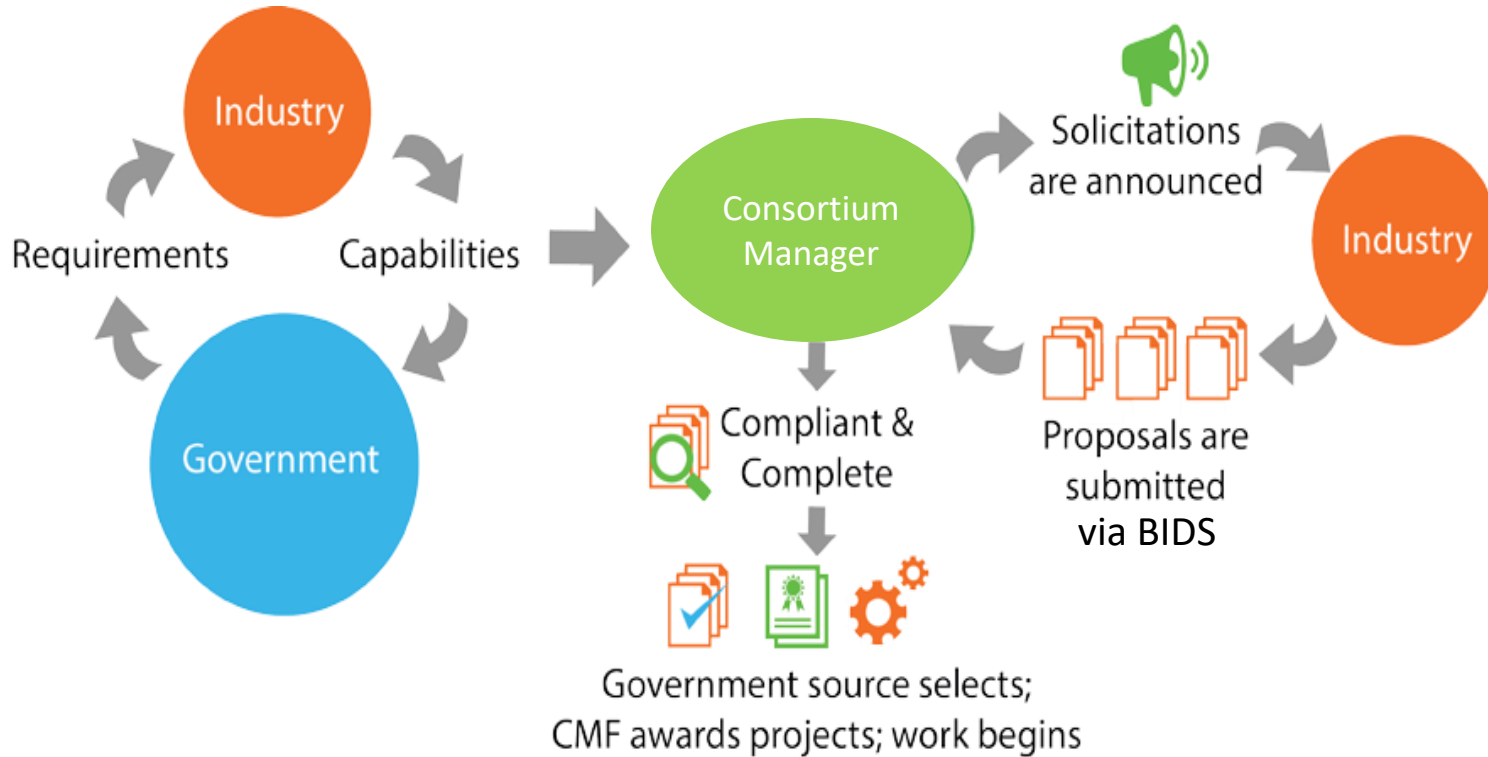
# Communication and Collaboration



Government gains a better understanding of state-of-the-art industry capabilities.

Industry gains insight into Government needs, expectations, and priorities.

# Process Overview





# Selection, Negotiation, Award

- Selection
  - Gov't finalizes selection, notifies ATI
  - ATI notifies offerors
  - Basket Provision
- Negotiation
  - Awardee and Gov't finalize SOW and Milestones
  - ATI performs cost analysis
- Award
  - Base Agreement
  - Prototype Project Agreement

# Proposal/Award Requirement

- There is at least one **nontraditional defense contractor or nonprofit research institution** participating to a **significant extent** in the prototype project
- At least one third of the total cost of the prototype project is to be paid out of funds provided by parties to the transaction other than the Federal Government (**cost share**)
- All significant participants in the transaction other than the Federal Government are small businesses or nontraditional defense contractors

# IWRP Contact Information

- General Assistance or Questions
  - [iwrp.consortium@ati.org](mailto:iwrp.consortium@ati.org)
- Contract or Proposal Related Questions
  - [iwrp.contracts@ati.org](mailto:iwrp.contracts@ati.org)
- ATI Program Management Support
  - [Chad.Bryant@ati.org](mailto:Chad.Bryant@ati.org)