



AGENDA: NIWC Pacific NDIA Executive Forum

26 April 2023

- ▼ Opening Remarks Jara Tripiano/Acting NIWC PAC Executive Director (10 min)
- ▼ NIWC Pacific SBO Update Mary Lake/NIWC PAC OSBP (10 min)
- ▼ NIWC Pacific Contracts Update Sharon Pritchard/Head of Contracts (10 min)
- ▼ Gov't/Industry Team Success Stories NIWC Pacific IPT Leads (Kevin McAllister, Brad Kropp, Jason Fox, Rachel Jimenez, Patrick Hanrahan, Otis Glover) (40 min)
- ▼ Industry Announcements Industry Representatives (10 min)
- ▼ Closing Remarks Jara Tripiano/Acting NIWC PAC Executive Director (10 min)



Small Business Update

April 26, 2023

Mary Lake

Office of Small Business Programs

NIWC Pacific



Agenda

- ▼ FY23 Small Business Achievements
- ▼ Other Items
- ▼ Questions

1NAVWAR Total Small Business Achievements Comparison Oct 1 to Apr 17 2022 and 2023

	FY 2022			FY 2023		
Category	Target	Result	SB Dollars Obligated	Target	Result	SB Dollars Obligated
SB	30.00%	28.07%	\$656,062,629	30.00%	27.90%	\$848,784,933
SDB	13.08%	10.88%	\$254,252,430	12.70%	10.06%	\$306,052,365
SDVOSB	6.15%	6.57%	\$153,638,310	6.50%	5.27%	\$160,438,194
WOSB	7.31%	6.68%	\$156,164,129	7.31%	7.28%	\$221,347,117
HUBZone	1.54%	1.02%	\$23,877,049	1.15%	0.65%	\$19,854,178
Total SB Eligible Dollars	\$2,336,848,614			\$3,042,469,446		

NIWC Pacific Small Business Achievements Comparison Oct 1 to Apr 17 2022 and 2023

	FY22			FY23			
Category	Target	Result	SB Dollars Obligated	Target	Result	SB Dollars Obligated	Difference
SB	35.74%	38.91%	\$185,356,902	36.87%	36.00%	\$218,770,780	\$33,413,878
SDB	10.05%	11.30%	\$53,855,581	11.90%	9.92%	\$60,288,864	\$6,433,282
SDVOSB	3.62%	5.71%	\$27,211,973	5.82%	4.46%	\$27,103,530	(\$108,443)
WOSB	6.35%	3.83%	\$18,268,539	6.38%	3.39%	\$20,630,297	\$2,361,758
HUBZone	1.69%	1.64%	\$7,790,410	1.43%	0.78%	\$4,724,264	(\$3,066,145)
Total SB Eligible Dollars			\$476,431,932			\$607,735,695	\$131,303,763

NIWC Atlantic Small Business Achievements

Oct 1 2022 to Apr 17 2023

Category	Target	Result	SB Dollars Obligated
SB	49.99%	43.19%	\$414,732,501
SDB	23.03%	15.36%	\$147,510,218
SDVOSB	9.25%	6.53%	\$62,685,214
WOSB	13.84%	15.53%	\$149,123,178
HUBZone	1.62%	1.57%	\$15,056,249
Total SB Eligible Dollars			\$960,152,669



NAVWAR HQ Small Business Achievements

Oct 1 2022 to Apr 17 2023

Category	Target	Result	SB Dollars Obligated
SB	13.97%	14.60%	\$215,281,651
SDB	6.39%	6.66%	\$98,253,283
SDVOSB	5.03%	4.79%	\$70,649,451
WOSB	3.51%	3.50%	\$51,593,642
HUBZone	0.72%	0.00%	\$73,664
Total SB Eligible Dollars			\$1,474,581,082



Interest Items

▼ Regulation Updates

AGENDA: NIWC Pacific NDIA Executive Forum

26 April 2023

- ▼ Opening Remarks Jara Tripiano/Acting NIWC PAC Executive Director (10 min)
- ▼ NIWC Pacific SBO Update Mary Lake/NIWC PAC OSBP (10 min)
- ▼ NIWC Pacific Contracts Update Sharon Pritchard/Head of Contracts (10 min)
- ▼ Gov't/Industry Team Success Stories NIWC Pacific IPT Leads (Kevin McAllister, Brad Kropp, Jason Fox, Rachel Jimenez, Patrick Hanrahan, Otis Glover) (40 min)
- ▼ Industry Announcements Industry Representatives (10 min)
- ▼ Closing Remarks Jara Tripiano/Acting NIWC PAC Executive Director (10 min)



NIWC PACIFIC CONTRACTS UPDATE

26 April 2023

Sharon M. Pritchard

Head of Contracts

Status of Contract Actions – Awarded

- ▼ Training Services Group Training Support
- ▼ RFP: N66001-23-R-3502
- ▼ Contract: N00178-19-D-8492, N66001-23-F-3508
- ▼ Value: \$7M/ POP: 5 yrs
- ▼ Requiring Dept: 40 Fleet Engineering, Installation and Logistics
- ▼ Award Date: 14 March 2023
- ▼ Small Business Set-Aside
- ▼ Awardee: Sellers & Associates, LLC

Status of Contract Actions – Awarded

- ▼ Command and Control Processor (C2P) Test, Engineering and Project Management Support
- ▼ RFP: N66001-23-R-3500
- ▼ Contract: N66001-23-F-3507
- ▼ Value: \$20.5M/ POP: 5 yrs
- ▼ Requiring Dept: 53 Command & Control and Enterprise Engineering
- ▼ Award Date: 10 April 2023
- ▼ Small Business Set-Aside
- ▼ Awardee: Tactical Engineering and Analysis Inc.

Status of Contract Actions – Awarded

- ▼ PEOC4I Storefront/Application Arsenal and Navy Net-Centric Application Support
- ▼ RFP: N66001-23-R-3506
- ▼ Contract: N66001-23-F-3509
- ▼ Value: \$27.7M/ POP: 5 yrs
- ▼ Requiring Dept: 53 Command & Control and Enterprise Engineering
- ▼ Award Date: 27 March 2023
- ▼ SB Set-Aside
- ▼ Awardee: Forward Slope Inc.

Status of Contract Actions

GENERAL DESCRIPTION	EST VALUE	ACQUISITION STRATEGY	STATUS	EST/ACTUAL AWARD DATE
<p>Physical Security System- Enterprise Architecture (formally AT/FP) N66001-23-R-3503 Fleet Installation, Engineering, & Logistics Dept/ 40</p>	<p>\$100M-\$250M</p>	<p>Unrestricted /Seaport</p>	<p>RFP released Apr-23</p>	<p>Aug-23</p>

Status of Contract Actions

GENERAL DESCRIPTION	EST VALUE	ACQUISITION STRATEGY	STATUS	EST/ACTUAL AWARD DATE
<p>Cyber Defense N66001-23-R-3507 Cyber / Science & Technology Dept/70</p>	<p>\$50M-\$100M</p>	<p>Set-aside or Unrestricted TBD/Seaport</p>	<p>Market Research</p>	<p>Nov-23</p>

Status of Contract Actions

GENERAL DESCRIPTION	EST VALUE	ACQUISITION STRATEGY	STATUS	EST/ACTUAL AWARD DATE
Joint Staff J7 Rapid Defense Experimentation Reserve Program Support N66001-23-R-3505 Command & Control/Enterprise Engineering Dept /53	\$10M - \$25M	SDVOSB Set-Aside / Seaport	Evaluation	May-23

Status of Contract Actions

GENERAL DESCRIPTION	EST VALUE	ACQUISITION STRATEGY	STATUS	EST/ACTUAL AWARD DATE
<p>Naval Tactical Grid Integration, Test, Engineering and Networking Support</p> <p>RFP N6600123R3501</p> <p>Command & Control/Enterprise Engineering Dept /53</p>	<p>\$10M - \$25M</p>	<p>SB Set-Aside / Seaport</p>	<p>RFP Release Est. May-23</p>	<p>Sep-23</p>

Status of Contract Actions

GENERAL DESCRIPTION	EST VALUE	ACQUISITION STRATEGY	STATUS	EST/ACTUAL AWARD DATE
<p>Ballistic Missile Defense Test, Evaluation, and Analysis Support RFP N6600123R3509 Command & Control/Enterprise Engineering Dept /53</p>	<p>\$25M - \$50M</p>	<p>SB Set-Aside / Seaport</p>	<p>RFP Release Est. May-23</p>	<p>Aug-23</p>

Status of Contract Actions

GENERAL DESCRIPTION	EST VALUE	ACQUISITION STRATEGY	STATUS	EST/ACTUAL AWARD DATE
<p>Cyber Security Defensive Operations (CSDO) Cyber / Science & Technology Dept/70</p>	<p>\$25M-\$50M</p>	<p>SB Set-aside or Unrestricted TBD/ Seaport</p>	<p>RFP Release Est. May-23</p>	<p>Sep-23</p>

Status of Contract Actions

GENERAL DESCRIPTION	EST VALUE	ACQUISITION STRATEGY	STATUS	EST/ACTUAL AWARD DATE
<p>Global Command and Control System (GCCS) – Joint Computer Systems Support RFP # TBD Command & Control/Enterprise Engineering Dept /53</p>	<p>\$10M - \$25M</p>	<p>IDIQ (MAC or Single Award TBD) / 8(a) Set Aside</p>	<p>RFP Release Est. June-23</p>	<p>Dec-23</p>

Status of Contract Actions

GENERAL DESCRIPTION	EST VALUE	ACQUISITION STRATEGY	STATUS	EST/ACTUAL AWARD DATE
<p>Engineering and Support Services for Consolidated Afloat Network and Enterprise Services (CANES) Programs Comms & Networks Dept/55</p>	<p>\$100M-\$250M</p>	<p>SB Set-aside or Unrestricted TBD/ Single Award IDIQ</p>	<p>RFP Release Est. Jun-23</p>	<p>Oct-23</p>

Status of Contract Actions

GENERAL DESCRIPTION	EST VALUE	ACQUISITION STRATEGY	STATUS	EST/ACTUAL AWARD DATE
Defense Research and Engineering Network (DREN) Enterprise Network Support Comms & Networks Dept/55	\$5M - \$10M	Small Business Set-Aside/Seaport	RFP Release Est. May-23	Aug-23

AGENDA: NIWC Pacific NDIA Executive Forum

26 April 2023

- ▼ Opening Remarks Jara Tripiano/Acting NIWC PAC Executive Director (10 min)
- ▼ NIWC Pacific SBO Update Mary Lake/NIWC PAC OSBP (10 min)
- ▼ NIWC Pacific Contracts Update Sharon Pritchard/Head of Contracts (10 min)
- ▼ Gov't/Industry Team Success Stories NIWC Pacific IPT Leads (Kevin McAllister, Brad Kropp, Jason Fox, Rachel Jimenez, Patrick Hanrahan, Otis Glover) (40 min)
- ▼ Industry Announcements Industry Representatives (10 min)
- ▼ Closing Remarks Jara Tripiano/Acting NIWC PAC Executive Director (10 min)



Naval Information Warfare Center Pacific/ Industry Success Stories



Project: MTC2 and MTC2 Pathfinder

- NIWC POC: Kevin McAllister
- Industry Partner: Moebius
- **Success/Accomplishment:** Installs of PoR using Application Arsenal (AA).
 - DDG Installs: USS Sterrett, USS Kidd, USS William P Lawrence, USS Russell.
 - CVN Install: USS Carl Vinson
- **Lessons Learned:**
 - How to effectively use AA including the streamline of the governance process.
 - Improved our processes for communication with ship forces.
 - How to do Configuration Management of containers that are installed over the air.
 - Streamline the use of OSA tools and the RAISE process.

Project: KMI IPT - iApp

- NIWC POC: Brad Kropp
- Industry Partner: Leidos
- **Success/Accomplishment:** Create a dynamic environment in which there exists an open line of communications for a blended government/contractor team. This approach assists in, not eliminating, but diminishing the gov't and contract worker divide. Once this environment is established, generate a pattern of work process of which the blended team has input and adopts. This turns out to be the basis by which the team is held in all definitions of tasking.
- **Lessons Learned:**
 - Define task goal and scope with strong government product owner
 - Establish collectively generated and agreed upon development lifecycle
 - Integrate government and contractor systems engineering and development staff(s)
 - Incorporate blended staff into Stakeholders interface
 - Share successes and failures with team

Project: Department of Homeland Security Technical Agent (DHSTA)

- NIWC POC: Jason Fox, Rachel Jimenez
- Industry Partner: SAIC
- **Success/Accomplishment:** Derek Nesselrode, the Emergency Communications Coordinator for Region 4-KY,TN,AL,MS and the ICTAP exercise team (Christopher Abelon, Brian Craig, Harlan Squires, Jennifer McIntyre, Greg Wiggins, Greg Jurrens and Matt McMahon) planned and executed a functional Communications Exercise (COMEX) with the Mississippi Statewide Interoperability Coordinator (SWIC) and state and local first responders on March 14 & 15th.
- **Lessons Learned:** The dedication and hard work put in by our exercise team ensured that our first responders were prepared when it counted the most and helped make the community more resilient.



Project: GPS Modernization

- NIWC POC: Patrick Hanrahan
- Industry Partner: CTSI
- **Success/Accomplishment:** NIWC and CTSI have worked together to support SSC/CGU in characterization of RTX v6.2.1 and 6.3 GRAM-SM MGUE Inc 1 card. Testing has been performed at the NIWC Pacific advanced PNT simulation lab. NIWC has been able to supplement NIWC govt personnel with SMEs in the receiver testing and lab enhancement areas. Collaboration between govt and contractor has produced a highly effective team that has received several accolades over the last year.

Project: LINK 16

- NIWC POC: Otis Glover
- Industry Partner: KES
- **Success/Accomplishment:** Completing over 130 Link 16 CM installations in 1.5 years.
- **Lessons Learned:**
 - Hire early and bring on highly qualified staff (Govt/KTR), train quickly, and let them develop.
 - Utilize Integrated Master Schedules (IMS) and POA&Ms to track and monitor progress.

AGENDA: NIWC Pacific NDIA Executive Forum

26 April 2023

- ▼ Opening Remarks Jara Tripiano/Acting NIWC PAC Executive Director (10 min)
- ▼ NIWC Pacific SBO Update Mary Lake/NIWC PAC OSBP (10 min)
- ▼ NIWC Pacific Contracts Update Sharon Pritchard/Head of Contracts (10 min)
- ▼ Gov't/Industry Team Success Stories NIWC Pacific IPT Leads (Kevin McAllister, Brad Kropp, Jason Fox, Rachel Jimenez, Patrick Hanrahan, Otis Glover) (40 min)
- ▼ Industry Announcements Industry Representatives (10 min)
- ▼ Closing Remarks Jara Tripiano/Acting NIWC PAC Executive Director (10 min)