

NAVAL INFORMATION WARFARE SYSTEMS COMMAND

NAVWAR OSBP Update

16 November 2023

Presented to:
Gold Coast Fall Forum

Presented by: Ms. Kimberly Reidy



Highlights

▼ Check out our new website with updated info:

- <https://www.navwar.navy.mil/About/Small-Business-Programs/>
 - Long Range Acquisition Estimate (LRAE)
 - ✓ Now posting updates two times per year (June 20 and December 20)
 - ✓ Updated Format, NMCARS 5205.404 and Annex 25
 - ✓ Populated from our procurement database, Acquisition Management System (AMS)
 - ✓ Includes 1NAVWAR opportunities (HQ, PAC and LANT)
 - Updated NAVWAR OSBP Fact Sheet
 - Upcoming events
 - Historical Goals and performance
 - Check back for upcoming info: PEO Small Business Advocates technical contact information



Highlights

▼ Department of the Navy CISO's Blue Cyber Initiative

- Outreach to all U.S. Small Businesses

- Daily Office Hour Consults, Weekly Tuesday Blue Cyber Ask-Me-Anything

Webinars, Monthly Blue Cyber All-Day Boot Camp Cybersecurity Webinars

- Always Free and Public
- Please see me for a flyer!

▼ Open RFP, SDVOSB Set-Aside, NAVWAR 5.0 RMF

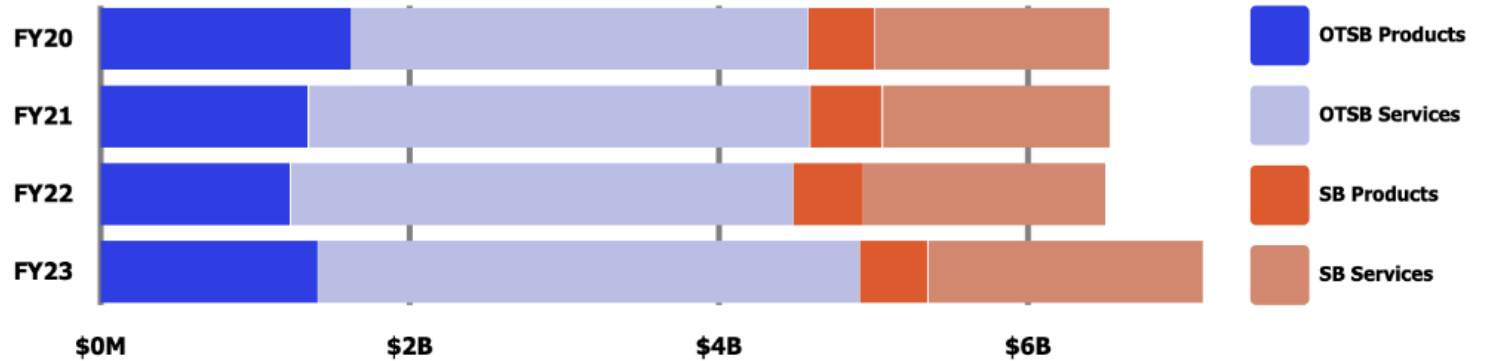
- N0003924R3005 issued 3 November, closes 4 December



NAVWAR Small Business Performance against Targets

Fiscal Year 2023 FPDS-NG Data as of 30 September 2023

Fiscal Year 2020, 2021, 2022 and FY2023 Year-to-Date Prime Contract Awards through 30 September 2023



Total: \$7.137B

\$4.913B

Other Than SB

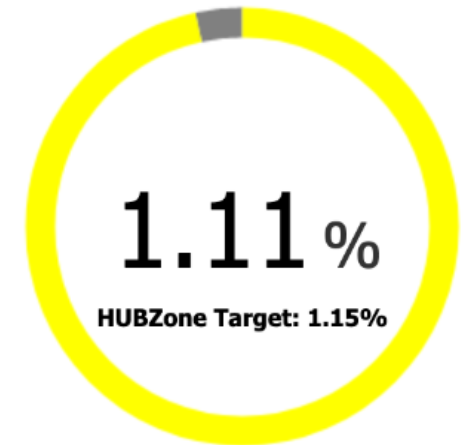
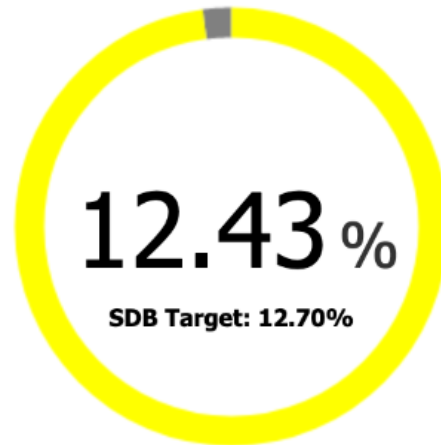
\$2.229B

Small Business

Per NDAA 2019 Small Business Local Area Set Aside Awards were "double credited" and accounted for \$4.18M in additional FY23 SB awards.

NAVWAR has \$48M Overall/\$45M SB in SBIR/STTR transactions (\$13.5M from NAVAIR, all SB) through 30 September 2023.

NAVWAR NIWCs had \$20.0M Overall/\$10.4M in NAVSEA funded SBIR/STTR awards credited to NAVSEA.



\$2,229,035,213

Small Business

\$887,384,399

Small Disadvantaged

\$450,179,703

Service-Disabled

\$534,723,849

Women Owned

\$79,529,684

HUBZone



Small Business Office Efforts

▼ HUBZone Focus

- Internal Challenge at HQ to raise awareness of eligible HUBZone capabilities to assist meeting NAVWAR Mission
- FY24 HUBZone Challenge will encourage use of HUBZone set-aside where possible

▼ Market Research

- Revisions to RFI templates, better MR results and less burdensome response
- Suggestions, let us know



Small Business Office Efforts

▼ Disaggregation Policy

- SECNAV, via his April 12, 2023 Memorandum, formally directed each Head of the Contracting Activity to assign a Senior Executive Service (SES) member to serve as the Small Business Champion (SBC)
 - Mr. Rich Caccese, NAVWAR Director of Logistics and Fleet Support was named NAVWAR's SBC



Small Business Office Efforts

▼ Disaggregation Policy

- NAVWAR Policy released to ensure acquisition planners, to the maximum extent practicable, structure contract requirements to facilitate competition by and among small business concerns (See FAR 7.103(u))
- Formal Disaggregation Analysis required for all acquisition that exceed the NAICS SB threshold (or \$50M for those limited by no. of employees)
- Analysis must be completed well in advance of contract need date and before PID is initiated
- OSBP must review and concur with findings and DPM (or equivalent) must approve



Wrap up

Questions?