



Small Business Update

December 13, 2023

Mary Lake

Office of Small Business Programs

NIWC Pacific

Agenda

- ▼ FY23 Small Business Achievements and FY24 Goals
- ▼ Other Items
- ▼ Questions

NAVWAR Total Small Business Achievements FY23 and FY24 Goals

NAVWAR	FY23 Goals	FY23 Actuals	Dollars Obligated	FY24 Goals
SB	30.00%	31.26%	\$2,237,016,393	30.25%
SDB	12.70%	12.39%	\$886,399,295	11.85%
SDVOSB	6.50%	6.30%	\$450,679,627	6.25%
WOSB	7.31%	7.47%	\$534,152,319	7.30%
HUBZone	1.15%	1.11%	\$79,529,684	1.12%



NIWC Pacific Small Business Achievements FY23 and FY24 Goals

NIWC PACIFIC	FY23 Goals	FY23 Actuals	Dollars Obligated	FY24 Goals
SB	36.87%	35.66%	\$601,690,693	36.46%
SDB	11.90%	8.55%	\$144,190,150	9.74%
SDVOSB	5.82%	5.00%	\$84,425,950	5.36%
WOSB	6.38%	4.74%	\$79,889,118	5.84%
HUBZone	1.43%	1.22%	\$20,627,018	1.41%

NIWC Atlantic Small Business Achievements FY23 and FY24 Goals

NIWC ATLANTIC	FY23 Goals	FY23 Actuals	Dollars Obligated	FY24 Goals
SB	49.99%	49.48%	\$1,095,058,385	49.56%
SDB	23.03%	21.96%	\$486,039,837	22.25%
SDVOSB	9.25%	8.85%	\$195,866,708	9.09%
WOSB	13.84%	16.25%	\$359,658,612	14.56%
HUBZone	1.62%	2.63%	\$58,226,035	2.22%



NAVWAR HQ Small Business Achievements FY23 and FY24 Goals

HQ	FY23 Goals	FY23 Actuals	Dollars Obligated	FY24 Goals
SB	13.97%	16.60%	\$540,267,315	13.80%
SDB	6.39%	7.87%	\$256,169,308	5.71%
SDVOSB	5.03%	5.23%	\$170,386,969	4.73%
WOSB	3.51%	2.91%	\$94,604,589	3.01%
HUBZone	0.72%	0.02%	\$676,631	0.21%



Other Items

▼ Long Range Acquisition Estimate

the
future
of C4ISR
starts
here

***Naval Information
Warfare Center***



PACIFIC